



Request for Professional Services

Patriot Drug Rehabilitation Center in Whitley County, Kentucky

A Feasibility Study

Introduction

In accordance with 7 CFR 1780.39, the Whitley County Fiscal Court is accepting statements of qualifications (SOQ) from consulting firms interested in producing an economic feasibility study for a self-sustaining drug rehabilitation program in Whitley County, Kentucky. Whitley County Fiscal Court is an equal opportunity employer and encourages SOQ from all qualified firms.

Statement of Requirement	
Event	Dates
Closing Time for submission of Proposals	September 14, 2020, Eastern Time
Method to Submit Proposal	Interested firms must submit their bids to Whitley County Judge Executive Pat White via mail to the Whitley County Courthouse, PO Box 237, Williamsburg, KY, 40769, or delivered to 200 Main Street, Williamsburg, Kentucky, 40769, on or before 10:00 a.m. local time on September 14, 2020. Proposals must be submitted in a sealed envelope labeled with the project title: Patriot Substance Abuse Rehabilitative Center Feasibility Study. Bids will be opened and read aloud immediately after the close of deadline. A committee will rank the grants based on the criteria in this RFP. The Proposals lodged in any manner other than as detailed in this paragraph, are submitted after the deadline, or do not meet stated criteria, shall be deemed to be invalid and may be excluded from consideration.
Contact Officer	Amber Owens Assistant to the Judge Executive Whitley County Fiscal Court PO Box 237 Williamsburg, KY 40769

	606-549-6000
Expected execution date of Contract	September 15, 2020
Date Feasibility Study is presented for review	January 15, 2021
Date final Feasibility Study with amendments	February 28, 2021

The Services

The Whitley County Fiscal Court is seeking consulting firms interested in producing an economic feasibility assessment for a self-sustaining drug rehabilitation program in Whitley County, Kentucky.

1. Background

Southeastern Kentucky’s relationship with drug abuse is well documented. The 2018 County Health Rankings reported that Whitley County sustained 47 drug poisoning deaths with a per 100,000 rates of 44. This placed the county at 108 out of Kentucky’s 120 counties on deaths and 109 out of counties on the rate per 100,000. Whitley County ranked 14th most vulnerable county in the nation for HIV or HCV Infections Among Persons Who Inject Drugs. A concerned group of community leaders from such entities as the Whitley County Fiscal Court, University of the Cumberlands, Operation UNITE, Forcht Bank, Springs of Life, City of Williamsburg, and Kentucky Highlands Investment Corporation have met to explore intervention options. If the community could intervene in the lives of the drug abusing, treat the disease, and then offer a pathway to a career, then many might be saved and encouraged to a long life of drug abstinence.

Patriot Drug Rehabilitation Center would be located on property owned by the University of the Cumberland. They have been deeded 8,000 acres of reclaimed strip mines of which 3,000 qualifies for Abandoned Mine Land Economic Development Funding. This property is approximately 1 mile outside Williamsburg’s city limits and approximately 2 miles from the University’s campus.

Patriot would offer detox, inpatient residential treatment, and outpatient services as justified by a needs assessment of the region’s existing services and unmet needs. University of the Cumberland’s students in physician assistant studies, nursing, behavioral health and other allied health majors would utilize the center as a practicum or learning lab.

Patients successfully completing treatment would be re-introduced into the work force through close working relationships with the workforce development organizations: Lake Cumberland and EKCEP. Furthermore, the University of the Cumberlands is developing an Appalachian Institute to provide a level of vocational training not currently offered to our workforce. Potential offerings include: information technology courses tied to leading industry certificates, nurse aide training, and other workforce related training and education.

2. Objectives of the project

The project will produce an economic feasibility assessment of a self-sustaining drug rehabilitation for Whitley County, Kentucky.

The primary objectives of this project are to:

- Determine economic feasibility of inpatient treatment facility including number of beds, availability of a trained or trainable labor force, job descriptions and wages, annual wages estimation, and impact on local economy.
- Determine market feasibility for drug rehabilitation including competition, industry life cycle, key external drivers, key success factors, and major markets.
- Determine market feasibility for a student practicum experience for those health science professions desiring a certificate in substance abuse.
- Determine technical feasibility of proposed site, project development costs, and risks related to construction.
- Determine financial feasibility with a projected income from operations, revenue forecasts, projected balance sheet, capital expenditures detail, pro forma months 1 through 12, 13 through 24 and pro forma summary for next five years. Also include the Internal Rate of Return, Modified Internal Rate of Return, Return on equity, and Debt Service Coverage Ratio.
- Provide a conclusion regarding the feasibility of the Patriot Drug Rehabilitation Center.

3. Rating Criteria

- Are the firm and its key personnel qualified to perform the work required by the project?
- Has the firm demonstrated the capacity to perform the work in a professional and timely manner?
- Do the firm and its key personnel have adequate experience with projects of a similar nature?
- Are the firm and its key personnel familiar with the project requirements and relative local factors? If applicable, references?

4. Expected Payments Schedule

September 15, 2020-Award of Professional Service Contract- payment of 25% fee

January 15, 2021 - Presentation of Feasibility Study- payment of 65% fee

February 28, 2021 - Presentation of Feasibility Study with modifications- payment 10% of fee